



## &gt; Tell a friend

## RECOMMENDATIONS ARE REWARDED

Have you been asked where to insure a yacht? Talking to our clients we often hear that the way to us followed a recommendation by a friend, a neighboring yacht owner, or a person already insured with us. It makes us happy to see that our efforts to sell very good insurances is seen. That's why we would like to thank you! If you recommend our yacht insurances to friends, or if you sell your yacht, and the new owner insures it with us: let us know – and we will have a reward for you.

// Volker Reichelt

## &gt; Yacht Hull Insurance

## WINTERSTORAGE

The days are getting shorter, the temperatures are sinking, and slowly the first yachts are pulled ashore. Keep an eye on your boat, or have someone look after it, especially if there are storms coming up. Make sure to keep your insurance cover in the winter, no matter where your yacht is staying in the colder months. Even if stored in a warm hall, the risk of a fire or theft for example is a high one, which we see almost every winter season. Of course, your yacht hull insurance includes an all risk cover which makes sure these damage events are covered.

// Anna Missal

## &gt; Come to see us

## BOATSHOWS IN BERLIN AND DÜSSELDORF



We are very happy to see our clients, yacht owners, charter crews, and the whole yachting world again. The boot & fun in Berlin will take place from November 11-14<sup>th</sup>, the Düsseldorf boat show "boot" will open the gates from January 22.-30<sup>th</sup>. **Just drop by!**

// Elke Spinneker



## &gt; Claims department

## UNUSAL DAMAGE REPORT

Just image it being in the middle of the night, the ocean is smooth, the moon sends its light on the water. Suddenly your boat starts to roll, and you are asking yourself what might be happening right here. A memorable situation, which happened to one of our clients recently on the coast of Southern Spain. Several killer whales attacked the keel and the rudder of his yacht. The attack lasted 30 long minutes, and left quite a few damages on the boat. Our all risk cover makes sure that claims like this are covered by your yacht hull insurance. // Andreas Medicus

## &gt; Insight into our office

## MELINA BEERMANN

It started with an internship in June, followed by signing the contract for a three-year apprenticeship. Moving from Osnabrück to beautiful Hamburg, Melina soon felt at home, and started working and learning in our company on August 1. At the moment she is part of the team of Thalke Rothe, and she has like all our apprentices a mentor, supporting her in the first steps of business life. "I like the contact to our clients, and I love the view of the beautiful historical Speicherstadt from the office. I'm happy to work here, and I look forward to many interesting topics", says Melina. In addition to the theoretical part of the apprenticeship we also want our apprentices to learn about yacht scene in general. So we take field trips to boat yards for example, or go sailing. // Thalke Rothe



## &gt; Online-Talk

## EXPERTS ANSWER YOUR QUESTIONS

On **October 13**, yacht insurance expert Alexander Haafje answers your questions to yacht insurances, via zoom. You will hear advantages to other insurances, news in the market, as well as other interesting topics, e.g. damage reports. Please note: the talks are in German, but of course we are able to answer your questions in English. The meeting is free and without any obligation. You can also make an individual appointment for an online meeting with Alexander Haafje. Registration at <https://www.schomacker.de/offene-fragerunde.html>

// Alexander Haafje



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